

MATCHING CAPITAL WITH OPPORTUNITY



Pacific Oak Capital Markets

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Mark Koshan

**Director of Product and Due Diligence
Sales Desk Manager**

As the Director of Product and Due Diligence for Pacific Oak Capital Markets, Mark Koshan oversees the performance reporting and analysis of current and past alternative investment offerings for the broker-dealer community. He partners with senior executives on product development and positioning strategy for a range of investment entities including nontraded REITs, Delaware Statutory Trusts (DSTs) and 1940 Act Funds. Mark also works closely with senior personnel at broker dealers and third-party due diligence providers in order to provide a thorough understanding of Pacific Oak offerings.

Mark has over 16 years of financial services experience. Prior to joining Pacific Oak Capital Markets, he was in a similar role as the product manager and due diligence analyst at KBS Capital Markets Group. Prior to that, he was a sales desk manager at Realty Capital Securities, where he and his team marketed alternative investment products including REITs, BDCs, and LLCs within the independent broker/dealer channels.

Mark graduated from California Polytechnic University Pomona with a Bachelor of Science in Business Administration.

Education

BS Business Administration — California Polytechnic University Pomona

Designations

Series 7 License
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