



PACIFIC OAK  
CAPITAL MARKETS



Richardson, Texas

**MATCHING CAPITAL  
WITH OPPORTUNITY**

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*At Pacific Oak, we are driven by our mission to match capital with opportunity through a broad range of compelling real estate investment opportunities.*

Drawing on our institutional expertise, and the resources and experience of our highly tenured team, we are dedicated to delivering a differentiated product suite that target opportunities for compelling risk-adjusted returns.

**Pacific Oak Capital Advisors** is a registered investment advisor that focuses on sponsoring and managing investment opportunities for the benefit of investors, joint venture partners, tenants, associates and communities.

**Pacific Oak Capital Markets** is a wholesaler and managing broker-dealer for alternative investment offerings sponsored by Pacific Oak Capital Advisors as well as other third parties.

# Why Pacific Oak?



Stable, experienced  
management team



Established track record  
of superior service



Commitment to financial  
institutions and professionals,  
and investors



Excellence in  
execution



Disciplined business  
approach



Operational  
acumen

**\$3.5B**  
Assets under  
management<sup>1</sup>

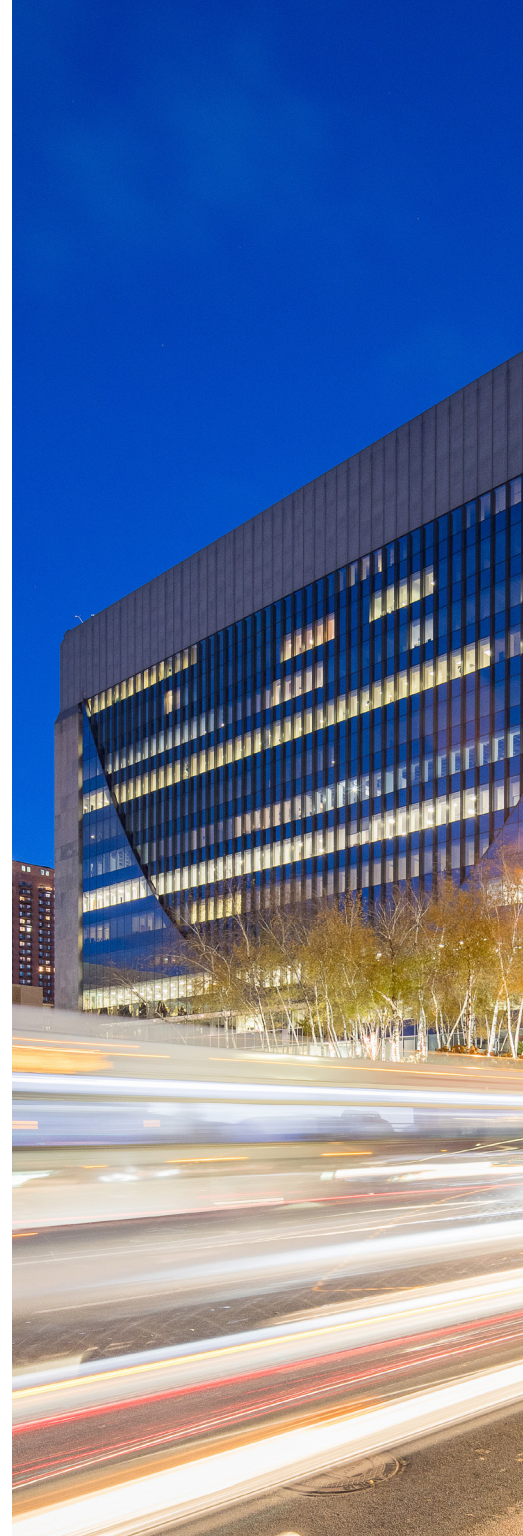
**20,000+**  
Investors  
served<sup>1</sup>

**9**  
Programs  
managed

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## There is No Substitute for Experience

Our executive leadership and management team first came together more than 15 years ago and built one of the most successful alternative investment firms in the nation. In 2018, this team launched Pacific Oak to continue a legacy of providing products, support and insights to financial professionals.





Minneapolis, Minnesota

**\$175+ billion**

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Collective acquisition and disposition experience<sup>2</sup>

**80+ years**

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Combined working together<sup>3</sup>

**90+ years**

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Real estate and alternatives experience<sup>3</sup>

**100+ years**

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Wholesaling / management experience<sup>3</sup>

**\$6.4+ billion**

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Investor capital raised in 18 years<sup>4</sup>

2 - Refers to key executives at Pacific Oak Capital Advisors and experience at previous firms. 3 - Refers to key executives at Pacific Oak Capital Markets and Pacific Oak Capital Advisors and includes applicable experience at previous firms. 4 - Refers to key executives at Pacific Oak Capital Markets and experience at a previous firm.

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## Broad Capabilities Bring Creative Solutions

Real estate investing is a varied landscape and our investment acumen spans multiple asset classes and strategies allowing us to deliver unique investment opportunities designed to meet a broad range of investor needs.

Our approach is grounded in experience, guided by disciplined investment standards and focused on helping investors achieve lifetime and portfolio goals.





South Haven, Clarksville, Tennessee

## Asset Class Expertise

- Single-family rentals
- Office
- Hotel
- Multifamily
- Retail
- Land
- Mixed-Use
- Industrial
- Self Storage



Wood Village, Oregon

## Comprehensive Product Knowledge

- DSTs/1031 Exchanges
- Perpetual Life REITs
- Private Placement REITs
- Private Equity Funds
- Qualified Opportunity Zone Funds
- Value-Add Alternative Investment Products



## Array of Risk/Return Profiles

- Core
- Core Plus
- Value Add
- Opportunistic



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3200 Park Center Drive, Suite 800, Costa Mesa, CA 92626

1-866-PAC-OAK7 | PacificOakCapitalMarkets.com

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**Investment in private placements is speculative, illiquid, and involves a high degree of risk including the loss of the entire investment.** Prospective investors must consult with a qualified advisor and are encouraged to consult with a qualified tax professional, before investing in any security. Applicable offering documents should be read thoroughly to understand the risks associated with investing in products advised and/or distributed by Pacific Oak companies.

There can be no assurance that any investment objectives of any offering will be attained.

This is neither an offer to sell nor a solicitation of an offer to purchase any security, which can be made only by the applicable offering document(s). Securities are not FDIC-insured, nor bank guaranteed, and may lose value. Neither the Securities and Exchange Commission nor any state securities regulator has passed on or endorsed the merits of our offerings. Any representation to the contrary is unlawful. Any representation to the contrary is a criminal offense.

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